

TRAVEL | EXPERIENCE | CONNECT

AGENT CONNECTIONS

LIVE LIKE A LOCAL



**WEKATRAVEL**  
authentic journeys





# Authentic Journeys



Our mission is to create experiences that take your clients beyond seeing the sights and tick all the boxes...

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Weka Travel has been founded on one guiding principle, deliver authentic and immersive journeys that bring people, countries and cultures to life for your clients and those they travel with on their grand adventure.

Our point of difference is the passion with which we share these rich and diverse experiences from a locals perspective. Our guides and planners are citizens of the world, living and breathing the cultures they visit.

With extensive personal knowledge and a wealth of local experience they will take your clients beyond the norm and help them live like a local, not be like a tourist

## **Our goal**

To reveal the beauty and diversity of each destination while connecting them with real people, authentic food and everyday life in a way that reveals more than they could ever have imagined or experienced if they were just sightseeing.





# Explore, Discover



Your clients travel to experience something new, exciting and memorable, to immerse themselves in another world, another way, another life...

At Weka, we believe that the only way to travel is with a clear goal in sight. To explore those hidden places that will leave everlasting connections, experiences and friendships.

We work with your clients to plan the adventure of a lifetime. While they select their dream holiday we work to match their interests and must-haves into a personal journey that brings the place, people and history alive for them.

For us at Weka it's as much about the food, culture and people as it is about the history, architecture and sights.

We pride ourselves on customising journeys beyond the normal tourist trails. Dine in medieval churches while artisans craft beautiful glass before your eyes. Walk the back streets where history calls from every window, and talk with locals who still live a simple life fashioned centuries ago.





# About Us



We live like the locals, that is the key to our success. Everyone of us has lived or still lives in the destinations your clients seek, in our hearts we love what we do...

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When founder, Josh Loughnan travelled to Italy to play rugby, New Zealand's national sport, he was captivated by the people, the food and the lifestyle.

Further exploration took him around Europe in an immersive experience that saw him become a local, speaking the language as if it was his first. Adopting the customs and culture with passion has seen the birth of Weka Travels philosophy 'live like a local'.

With the completion of his rugby contract, Josh became a travel guide working throughout Europe. He saw first hand the excitement and joy his clients experienced when they had the chance to be part of the culture beyond the tourist traps and got to meet, eat and laugh with everyday people throughout their journey.

This passion is now his business, bringing everyday people together, across cultures and divides, that enrich their experiences of the world and each other in the most authentic way possible.

# What We Believe In

Trust...

Real Experiences...

Flexibility...

Seamlessness...



It is all about your client. They pick the destinations, the points of interest, the mode of transport and style of accommodation...

Traveling to a country where the language, culture and people are different can be a challenge.

We are here to bridge the gap, offering local knowledge and cultural insight. With a keen sense of fun, we will guide them through their journey.

All our Guides and Local Hosts are hand-picked for their personalities and their passion for sharing their countries' place in history and the people that have shaped it.

This allows your clients to experience each destination in a more authentic manner. Understanding local customs and believes helps shape adventures that will bring the country, its beauty and people to life in a way that no bus tour could ever achieve. Common tourist sights and venues are transformed into personalised experiences that will captivate their imagination.





# Pick The Destination

Your client knows where they want to go,  
we know where to take them...

Weka Travel has spent years travelling and exploring Europe and New Zealand, building extensive networks of people, places and experiences that go beyond the normal tourist fair.

Whatever their wishes, we endeavour to add value with unique events, opportunities and experiences that will dovetail into their wish-list.

Be it a visit to the Colosseum topped off with a personal cooking lesson at a local tavern, or walking across the fields of Tuscany to meet a local wine grower for lunch, we can create memories that will last a lifetime.

Let us shape an experience that will have them living like a local, leaving them wanting to plan their next big adventure.





# Why use us?

## **Matching Expectations:**

When you want something special for your clients you need someone who understands their needs, as well as the reality of that of the destination.

## **We care:**

We care as much about your clients as you do and have return to tell others about their experience and book again or recommend us because of it.

## **Save you time:**

Sometimes what they want is just not available through the normal channels. We are able to go beyond and find exactly what suits your clients.

## **Expand your Reach:**

Trying to locate or find a service can take hours, days if not weeks, being on the ground we can quickly find the best solution for your clients.

We take planning their travel to a whole new level

Italy | New Zealand | Spain | Turkey  
France | Greece | Portugal & more

Our Uniqueness Is Our Independence.

Not being reliant on one source enables us to look beyond the norm and explore endless possibilities.

Combined with our own local knowledge we will work with your client to plan the most extraordinary journey regardless of budget or experience.

Let us explore the dream together...



## PLANNING

### STEP 1: BRAINSTORMING

#### Where do they want to go?

We'll start the inspiration, interests and goals for the trip then add in a touch of our first-hand knowledge of their chosen destination.

#### Not sure where they want their travels to take them?

No problem. We'll bounce around ideas and create a basic itinerary for them with potential dates and places to stay, as well as giving them an idea of the unique travel experiences we can provide along the way.

Once they are satisfied that we know our stuff, we can push forward and lay the framework the trip.

### STEP 2: FRAMEWORK

#### Creating the building blocks for your holiday...

Now we're getting somewhere... We'll help to work out just the right pace for their trip and provide them with different accommodation, transportation routes and pricing options to choose from for each leg of the journey. Of course we'll make our recommendations, but the final choices are up to them.

Once they have decided on the dates and basic itinerary, we begin the process of making final bookings and payments.

No matter where your clients are, we're never further than an email or phone call away and we're happy to help them with whatever they need. We'll keep a close eye on them during their travels and we're 100% committed to supporting them each step of the way.

### STEP 3: FINE TUNING

#### Fill their itinerary with the good stuff

Think: excursions and guided tours, food and drink, scenery sights and self-tour options - whatever suits their fancy.

#### Filling in the details

Then we'll finalize the rest of their travel plans down to the last little details and make those final advance payments for the elements of their trip that require them. Once they are happy with the finished product, we'll send them a confirmed electronic version of their itinerary with all the accompanying documentation.

Now all that's left for them to do is start counting down the days until take off.

### STEP 4: BON VOYAGE

This is the phase they have been waiting for. They can enjoy their personalized trip and rest assured we'll be there to support them every step of the way.

#### The fun really begins!

We'll keep a close eye on them during their travels and we're 100% committed to supporting them each step of the way.

# How We Work

Work with one of our personal  
Travel Planners to create the  
ultimate experience...



**We remove all the stress. Your clients only job is to make the most of the unique holiday experience.**

For us, the key thing is spending the time understanding what their perfect holiday would look like, what do they want to do, where do they want to stay and how they wish to travel.

Its not just seeing the main spots, but immersing them in a place, getting behind the scenes and away from the touristy spots. We want to give your clients an opportunity to see the places that we live, breathe & enjoy everyday, no matter what the budget is.

No two holidays are alike and we make sure theirs is tailored to capture that once in a lifetime experience that ticks all the boxes and has them live like a local.

### Our Points Of Difference

#### Fixed Travel planning fees:

Our priority is getting them the best deals based on their budget and needs. Through our own local networks, your clients benefit from preferential savings and discounts for locals. We agree on the fixed fee once we're clear so they know exactly what they are getting for their money.

#### 100% Independence and Tailor Made:

No tour is the same and your clients are also unique. Designed from the ground up combined with our vast location knowledge, Weka will save them valuable time & stress.

#### Peace of Mind:

One point of contact from design, bookings & local support during their trip until they reach home. Seamless travel with no hidden costs and full flexibility lets your clients enjoy their holiday with confidence.

#### Can't be found on the Internet:

We understand their expectations, giving them the best kept secrets, local tips and hidden gems while avoiding the tourist traps

#### Our own Local Teams:

Local hosts, like a friend, will be there with them along the way. Private drivers and transportation solutions from airport/city transfers to day trips and more.

### Our Services:

- **Full Travel Planning**  
With 100% customised independent holidays
- **Single Services**  
If they need just a tour guide, private transfers, a villa in Tuscany, flights worldwide, a train in Italy or a boutique hotel in Paris or if they would like to go fly fishing in New Zealand
- **Weka City Guided Walks**  
Our own tour guides handpicked  
VIP access entrances
- **Weka Cruise Shore Excursions**  
Our own drivers and tour guides in each port
- **Private Transfers**  
Airport/City transfers and day trips
- **Store'n'Tour Solutions**  
Between flights, cruise holidays or any situation where they have them luggage and time to spare. We make this another great day to explore rather than a lost travel day.

# Holidays





# Group Trips

SCHOOLS | EDUCATIONAL | INTEREST | SPORTS

**Whether they are a high school, yoga, art, culinary or sports group with the dream of going to our destinations, we are just the right travel planner for them.**

Taking their requirements and ideas of the sights and places to visit, we can turn the tour of their chosen destination from an itinerary into a journey full of personal touches that meet the needs of each and every person in the group.

We currently run yearly trips for groups of various sizes, between 5-150, from around the world. We plan, organise and manage the complete package for schools, universities, sports groups and special interest groups. We have staff in the destination countries and we can provide any of the services that they require.

**Travel with total freedom and peace of mind knowing we have taken care of all their needs.**

**Group Leaders:** Take the hassle out of finding their way around their destination by having a personal group leader who knows the local language, sites, traditions and medical services.

**Guided Tours:** Take a group guided tour by an educated guide who is as interested in them as much as the places they take them to. Our guides are very skilled, so whether they are a large or a small group, they will receive a personalised experience.

**Accommodation:** We personally check out the hotels so we know if it suits their needs. From hotels to villas, resorts or residences, we will find something that is within budget but is to a standard worth remembering.

No matter where your clients are, we're never further than an email or phone call away and we're happy to help them with whatever they need. We'll keep a close eye on them during their travels and we're 100% committed to supporting them each step of the way.

**Sports and School Facilities:** We have ex-professional sports people on our staff, so we know how important it is to have the right facilities or equipment. For study groups, we make sure everything is provided from white-boards to projectors and a room to study in. We speak the local language so nothing gets lost in translation.

**Transportation:** Coaches, buses, trains, minibus, private cars, airport pickup, cruise ship day transportation or any type of transfer: we can make sure that their tour group is transported in style through the magical countryside of their destination.

**Booking and Tickets:** Prebook with us to save precious time by skipping the long waits in lines.

**Restaurants and Meals:** Food and meals are one of the best parts of experiencing a new country and doesn't have to be missed out on because of a limited budget. Don't let the usual bulk-style group meals leave their group missing out on a real food experience! Instead, using our local knowledge, enjoy meals that are within their budget but fit for an Emperor and leave them with an appetite to try more.

**Day Trips:** Let us take their group away on a day trip to visit major attractions or explore places of interest untouched by tourism. We plan every detail for them so that the group can make the most of the limited time they may have to explore.



**When it comes to Corporate Business travel and events in foreign destinations, they need to know that every little detail of their travel and event has been taken care of by professionals so they can focus on their business.**

Whether your client need just one off business travel arrangements, organising your corporate travel, meeting or event, or need a professional Travel Planner to organise their monthly or yearly world travel needs, we are just the right personal Corporate Travel Planners for them and their business.

**Travel with total freedom and peace of mind knowing we have taken care of all their needs.**

**Individual Profiling:** Our goal is to make sure we truly understand their real needs not just the basic requirements. We take care in understanding each of the team member's needs. Everyone is different and we ensure all are catered for.

**Single Point of Payment:** We can be the one point of payment for all suppliers, excursions, hotels, transport services and more. This saves them time and money, simplify their budget and costs.

**Single Point of Contact:** They have a personal account manager and whether it's for one person or a team, they are the sole point of contact and backup throughout their travels.

**Time Saving:** Arranging their business travel, domestic flights or international connections, isn't a problem. We do all the hard work, so they can get on with more important things.

**Flights:** We take the worry out of their business travel, from booking flights globally from commercial flights to private charters. It's not only securing the best connections, but ensuring flexibility along with all the business comforts, so that their travel is seamless.

**Airport and Local Private transfers:** Time is of the essence, there is nothing worse than waiting for transport. We have our own reliable local drivers to provide them with private transfers in luxury and comfort. One less concern.

**Accommodation:** We know their destinations intimately. Connecting the dots from the moment they arrive, early check-ins, location and access to their meetings, business facilities, free WiFi, matching their room requirements to having the in-house meeting space booked or a swimming pool to relax in is all part of the service.

**Transportation:** We can charter for all their needs from buses, trains, minibus, private cars and boats to helicopters. All operators share our values of reliability and trust.

**Group Leaders, Local Hosts:** Take the hassle out of finding their way around. A personal local host is on hand who knows the language, the best places to eat, sightseeing, local traditions and much more, making life as easy as possible.

**Events, Excursions, Activities:** From business events, trade shows or team building exercises, we can create anything, anywhere, making sure everything is exactly what they need, when they need it.

**So much more:** 24/7 support from places to eat, local mobile phone solutions, we have the solutions for them.

# Corporate







## Our Mission

Authentic Journeys, Not Cookie-cutter Tours

We believe you are the most important element of the travel experience, and with that, comes our responsibility to take care of all the little details so we can create a seamless tailor-made experience.

**ENQUIRE  
NOW...**



**WEKATRAVEL**  
authentic journeys

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